

A square wooden tag with a hole on the left side, through which a piece of dark twine is threaded. The word "Welcome" is written in a black, cursive font across the tag. To the right of the tag is a single white daisy flower with a bright yellow center. The entire scene is set against a background of light-colored burlap fabric. Two other daisy flowers are visible in the background, slightly out of focus.

Welcome

Working Rules

NOTE VERY IMPORTANT:- PLEASE DO NOT GIVE US EXCUSES LIKE :-

- 1) WE WILL PAY THE CONSULTANCY WHEN THE TRAINING STARTS OR FROM BILLING OR ADVANCE BILLING OR PARTIALLY INITIALLY.**
- 2) WE WILL PAY THE CONSULTATION ONCE AN OFFICE OR A PERSON IS IN THE COUNTRY AND HE /SHE WILL MEET THE CLIENT OVER THERE (PLEASE IF YOU HAVE SOMEONE GET THE PROCESS BY YOURSELF DO NOT COME TO US).**
- 3) WE WILL NOT GIVE AWAY THE CLIENT DETAILS BEFORE THE CONSULTANCY CHARGES ARE PAID AS THERE ARE SMART PEOPLE WHO START POKING THE CLIENT.**
- 4) WE ARE NOT HERE TO WASTE OUR TIME NOR WILL BE INTERESTED TO WASTE YOURS.**
- 5) WE NEED NOT BE A PRIVATE LIMITED ENTITY NOR A COMPANY WITH WEBSITE AS WE WORK AS A CONSULTANT TO EVERY PROCESS AND BE WITH OUR CENTER IN TRUSTED MANNER ADHERING TO EVERY TERM MENTIONED ON OUR SCOPE AND RESPONSIBILITIES TILL CENTER GETS SIGNED ON SLA WITH END CLIENT. AT SOME PLACES WE ALSO REPRESENT AS END CLIENT TO CENTERS.**
- 6) WE ARE NOT THE ONES WHO WILL SPOIL OUR MARKET REPUTATION BY TAKING CONSULTANCY FEE AND SWITCH OFF OUR CELLPHONES OR DO ANY SUCH CHEAP METHODS OF EARNING OR EXTRACTING MONEY AS WE ARE MORE THAN 4 YEARS IN THIS INDUSTRY CONSTANTLY STRIVING FOR CUSTOMER SATISFACTION AND SURVIVING BY OFFERING SERVICES TO PROFIT TO CENTERS AND GOOD CENTERS TO END CLIENTS TO CREATE WIN-WIN SITUATION ON BOTH ENDS.**

INTERNATIONAL

VOICE

PROCESS

Singapore Government Based Medical Chat Process

RUNNING CENTERS: YES, ONE at CHANDIGARH (about to start - in final phase)

Note: We can allow the Center to visit the reference center against NDA formalities are over.

REQUIREMENTS FROM A CENTER

- a. COMPANY BALANCE SHEET for 3 years
- b. b. DUE DILIGENCE REPORT (from client's CA)
- c. SEATS - 50 +
- d. TECHNICAL SERVERS, DATABASE BACK UP SERVERS, FIREWALL SECURITY
- e. No Tech Supports , Pharma (Viagra and Ciallis), IRS, PAYDAY centers are allowed
- f. Ready to start in max 30 days
- g. COMPANY PROFILE
- h. All Directors of a company have to go to Singapore to sign the contract in front of the magistrate.

CLIENT OFFERS

- a. Payout Per Seat : S\$ 6 per hour per agent
- b. Seats to Occupy : 100 seats
- c. Advanced Billing on Performance Guarantee
- d. Contract Period : 3 years

CONSULTANCY CHARGES :

- a. **Rs. xxxxx - (Excluding GST) One time fee to us for Client Induction.**
- b. **15 % from the monthly billing for the first year (12 months) payable to Clients side Representative.**
- c. Vendor can take the help from the consultancy for strategies and recruitment procedures.

HOW TO BEGIN WITH THE PROCESS

For DUE DILIGENCE, you need to clear all these 18 points for your center to apply for it ... and once you do it, the client's CA take into the picture and verify all your documents, and once he says to go ahead, then only you have to pay the CA fees to get the first step started for this process.

- a. DUE DILIGENCE REPORT : (from a Client's CA) :- INR 3,95,000 + GST (which goes directly to CA)
- b. Traveling Expenses for a Vendor with all directors or any signing authority including CA
- c. To apply for Advance Billing, the company need to update the Performance Bank Guarantee
- d. Office Pictures, IT INFRA flow chart and COMPANY PROFILE all need to submit.

**DOMESTIC
VOICE
PROCESS**

Inbound Outbound Blended Process

E Commerce – B2B FULL MARKETING PROCESS

PAYOUT TERMS, QUALIFICATIONS, VERIFICATIONS AND DURATIONS

This B2B Sales Campaign has a monthly payout of \$450 USD per agent BASED ON QUOTA OF 80 SALES PER MONTH/PER AGENT. Sales under quota/agent/month will be paid at \$5.00 USD per sale/agent/month. BONUS STRUCTURE OF \$0.50 USD PER SALE OVER QUOTA PER AGENT/MONTH

THE PRODUCT

B2B E- Commerce platform for all businesses out there. A hassle free & cashless trade. Most innovative way of trading and transacting on our portal.

WHAT DOES A REGISTERED VENDOR GET?

1. Vendor get's a trade credit worth Rs.25000 or more pre-loaded Wallet without any CIBIL Check by registering with us.
2. Vendor's will get additional 25000 crediton referring vendors up to 3 for getting them registered with client which comes to a total of 100000 credits and this benefit doesn't stop there, for every additional referred registered vendor after 3 he would get 5000 credit each added to his wallet
3. An Online E-Commerce platform to view other businesses and buy any products and services without spending a single penny from his / her pocket.
4. Vendor wont have to repay the wallet amount
5. Vendor wont have to sign any ECS Mandate nor has to pay any EMI.
6. Client will promote the products and services through all kinds of social media and also by ads on website Platform and enhance the business of every registered business owner on platform.
7. Vendors establish an Online Presence
8. Exposure at PAN India Level
9. Increase brand awareness on our portal
10. Virtual marketplace for all vendors, they can manage product details, prices and & accordingly make additions to display their products & services by uploading photos.

Inbound Outbound Blended Process

E Commerce – B2B FULL MARKETING PROCESS

SUMMARY

- ❖ This program works on the basis of giving each center an isolated territory (city) and requires a center's full dedication, we are looking for business' that want to grow with the client as they go national, and international down the road
- ❖ Support via local news paper and social media will be provided to your area by client to bring you inbound traffic and brand recognition to make the product easier to sell.
- ❖ The process of onboarding the vendor is easy because the value being purchased is greater by far than the actual INR value being paid, and will help ensure easy conversion to sale
- ❖ The key factor for this campaign is that all call centers must have the ability to scale to 500 seats with-in 60 days of first payment, we are looking to launch all call centers with 100 seats minimum.
- ❖ Center should have a valid OSP license for domestic (Inbound and Outbound) calling.
- ❖ Center should be a registered company.
- ❖ Center must have a sales / service PRI line, dialer VOIP and other requisite infrastructure for conducting the said business.

Inbound Outbound Blended Process

E Commerce – B2B FULL MARKETING PROCESS

Documents Needed:

Company Profile

Dot License

Company's PAN Card

Company Trade License

Company MOA/AOA

Authorized person documents like DinDSc, pan card, I'd proof Company current account details.

Sign Up Procedure:

Send the Company Profile, office pics and required documents in mail.

Sign NDA and pay consultancy at company's current account

Fix the appointment with the client for signing SLA at their office. Sign SLA with hard copies of all documents and company profile with live office pics video for presentation at client's office.

Client's side Center verification will take 2 weeks time.

Hire agents and take training within 15 days of signing SLA

Go Live

Commercials : Applicable for 100 Seats (One time)

NON VOICE

PROCESS

Vendorship Process for MNC Client

- ❖ **Process Type:** Double Keying Non Voice Process Vendorship
- ❖ **Process Description:** Client will appoint Vendors with proper documents and training to centers willing to work independently with minimum 10 seats to maximum any seats. Seats will be increased by the Client to the Center based on initial performance review of 1-3 months.
- ❖ **Work Type:** Double Keying Process, however center will keep getting all Kinds of data entry, data conversion, e-pub, keying process given with proper training and demo work approval.
- ❖ **Workload:** Unlimited based on initial performances as per SLA.
- ❖ **Payout :** Rs. 14.00 INR per page
- ❖ **Payment Cycle:** Within 30 days from the date of monthly invoice.
- ❖ **Sign up :** MNC Client in India
- ❖ **Reference Centers :** Available and can be shown against NDA
- ❖ **Commercials :** Applicable for Vendorship

Vendorship Process for MNC Client

- ❖ **Process Type:** OCR Conversion and Proof Reading Vendorship
- ❖ **Process Description:** Client will appoint Vendors with proper documents and training to centers willing to work independently with minimum 10 seats to maximum any seats. Seats will be increased by the Client to the Center based on initial performance review of 1-3 months.
- ❖ **Work Type:** OCR Conversions and Proof Reading process, however center will keep getting all Kinds of data entry, data conversion, e-pub, keying process given with proper training and demo work approval.
- ❖ **Workload:** Unlimited based on initial performances as per SLA.
- ❖ **Payout :** Rs. 15.00 to 20.00 INR per page
- ❖ **Payment Cycle:** Within 30 days from the date of monthly invoice.
- ❖ **Sign up :** MNC Client in India
- ❖ **Reference Centers :** Available and can be shown against NDA
- ❖ **Commercials :** Applicable for Vendorship

Thank You

